LIFE INSURANCE | SAVINGS

Sun Life
永明金融

SunJoy Global Insurance Plan II
萬年青·星河尊享保險計劃 II

Sun Life Hong Kong Limited
(Incorporated in Bermuda with limited liability)

Why you should choose SunJoy Global Insurance Plan II

SunJoy Global Insurance Plan II is a participating insurance plan with short 2-Pay or 5-Pay premium payment terms. It focuses on investment opportunities with high Environmental, Social, and Governance (ESG) quality. You can easily take out this plan without the need to provide any medical information, up to a certain Notional Amount (which is equivalent to total annual premiums), subject to our then current administrative rules.

You should consider this plan if:

- You are looking for a plan that balances stability with the potential for substantial long-term growth
- You want to be able to make flexible withdrawals[1] in the medium term
- You want to pass down your wealth without complication
- You want to make a positive contribution towards climate change by taking ESG into consideration as in our investment philosophy

SunJoy Global Insurance Plan II – designed for you

SunJoy Global Insurance Plan II aligns your green values with your financial objectives by focusing on investments with strong ESG features. It also serves as a comprehensive legacy planning tool with best-in-class features, so your loved ones can enjoy the gift of a more sustainable and prosperous future.

Remark:
1 Any withdrawal which exceeds the total of the remaining balance of cash value of accumulated Reversionary Bonus and the value in the Value Lock-in Account will be deducted from the Guaranteed Cash Value and the cash value of Terminal Bonus, which in turn will reduce the Notional Amount of the policy and be deemed as partial surrender and will also reduce the long-term value of the policy.

Features at a glance

Long-term savings and growth potential

Enjoy Guaranteed Cash Value and non-guaranteed bonuses

Currency change between six policy currencies

Freely change your policy currency and accumulate wealth in United States Dollar (USD), Canadian Dollar (CAD), British Pound Sterling (GBP), Renminbi (RMB), Australian Dollar (AUD) or Hong Kong Dollar (HKD)

Premium relief features

Ease your financial burdens during challenging periods by deferring or waiving future premiums if mishap happens

Incapacity safety net

Appoint a family member to file a claim for you in case you are unable to do so

Access your withdrawals overseas

Easily transfer to overseas bank accounts with the Overseas Transfer Service

Extra support in case of an accident

Protecting you against accident with a boost in benefit amount with Accidental Caring Plus Benefit

Lock-in your policy values

Enjoy greater certainty over potential gains

Legacy planning features

Flexible ways for legacy planning

Change the insured, or swap between a Single Life or Joint Life policy

Hassle-free inheritance allocation

Continued wealth accumulation and last through generations

Comprehensive Death Benefit Settlement Options

Design the best payout pattern or continue the policy

Protection for your policy

Designate Contingent Policy Owner and Interim Policy Owner after policy issuance to ensure your policy endures for generations

Why invest in ESG?

Broadly speaking, ESG is a tool used to analyze the sustainability of a company. You can expect a more sustainable return and lower risk from companies with an outstanding ESG quality. Such companies may be exposed to lower potential risk from incidents such as worker strikes, litigation, and negative publicity, which may result in lower future returns.

As such, monitoring the ESG quality of an investment may lead to better risk-adjusted returns. ESG qualities can be regarded as intangible assets of a responsible company, and are an important indicator of our commitment to sustainable development.

Highlights of ESG investment strategies for SunJoy Global Insurance Plan II

In line with Sun Life's unwavering commitment to a sustainable global environment, **SunJoy Global Insurance Plan II** supports allocation to sustainable investments including, but not limited to:

Furthermore, we monitor carbon profiles and selectively invest in assets with lower relative carbon intensity, aiming to build a greener world that will truly last.

We focus on assets that align with investment strategies embedded in ESG frameworks developed proprietarily by Sun Life or recognized third-party ESG data providers. Preference is given to high ESG-rated investment issuers of fixed income assets or equities.

We achieve through strong internal governance controls overseen by committees that comprise our senior management and representatives of affiliated companies. They are responsible for closely monitoring the risks and opportunities of our investments.

For details, please refer to the section on Investment Philosophy under Important Information in this product brochure.

Key features

1. Long-term savings and growth potential

Enjoy Guaranteed Cash Value and non-guaranteed bonuses

SunJoy Global Insurance Plan II helps you build your wealth steadily through Guaranteed Cash Value. The Reversionary Bonus[2] and Terminal Bonus[2], which form the non-guaranteed portion, offer the potential for attractive long-term growth.

Guaranteed portion	Non-guaranteed portion	
Guaranteed Cash Value	**Reversionary Bonus**	**Terminal Bonus**
• Payable upon the payment of the Incapacity Benefit (if applicable), Death Benefit (if applicable), or surrender	• Declared and allocated annually • Allocated portion is guaranteed once declared and will accumulate in your policy	• Declared annually • One-off bonus
	Cash value of the bonus • Payable upon the payment of the Incapacity Benefit, surrender, or withdrawal Face value of the bonus • Payable upon the death of the Designated Insured[3]	Cash value of the bonus • Payable upon the payment of the Incapacity Benefit (if applicable), or surrender Face value of the bonus • Payable upon the death of the Designated Insured

Your wealth grows as the Guaranteed Cash Value and non-guaranteed bonuses grow

Details you should know

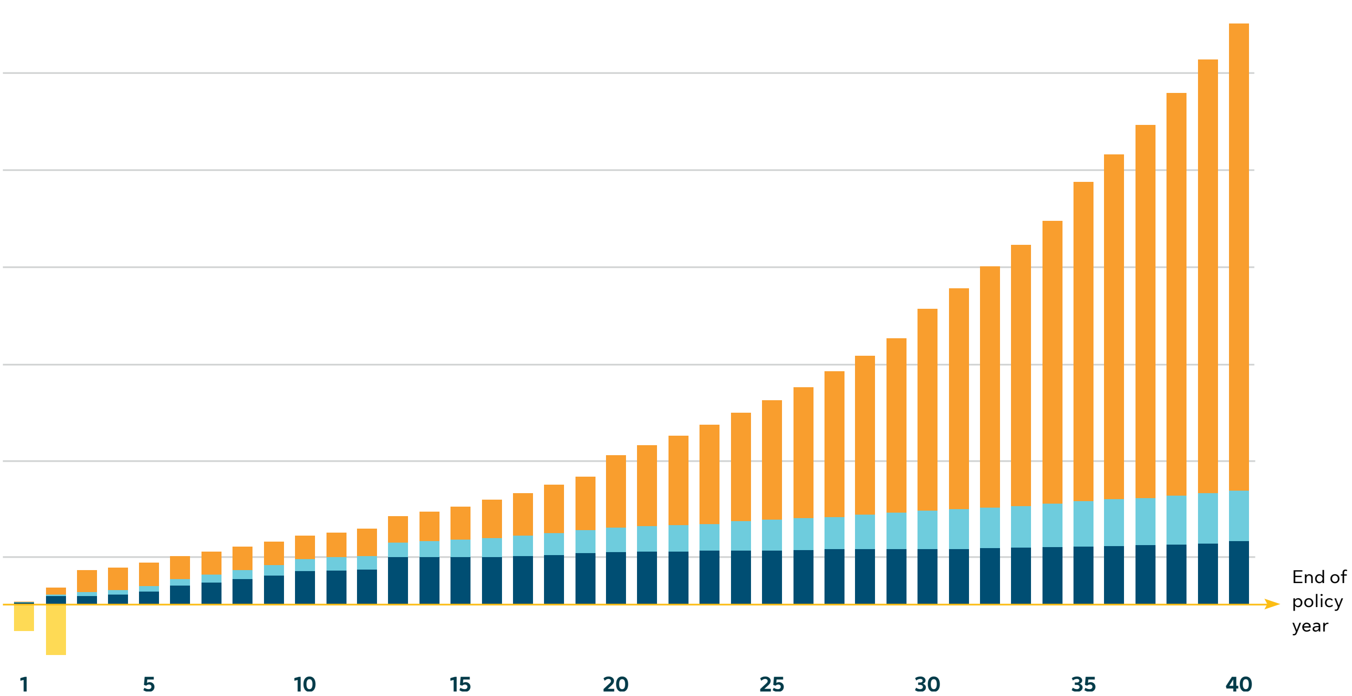
- The Guaranteed Cash Value grows steadily from the policy inception and continues to grow until the end of 120th policy year, staying the same thereafter.
- For Reversionary Bonus, cash value of the bonus is equivalent to its face value once declared.
- The Reversionary Bonus and Terminal Bonus may vary, mainly due to underlying investment returns. They may also be affected by claims experience, policy expenses, taxes, and policy owner persistency experience.

Remarks:

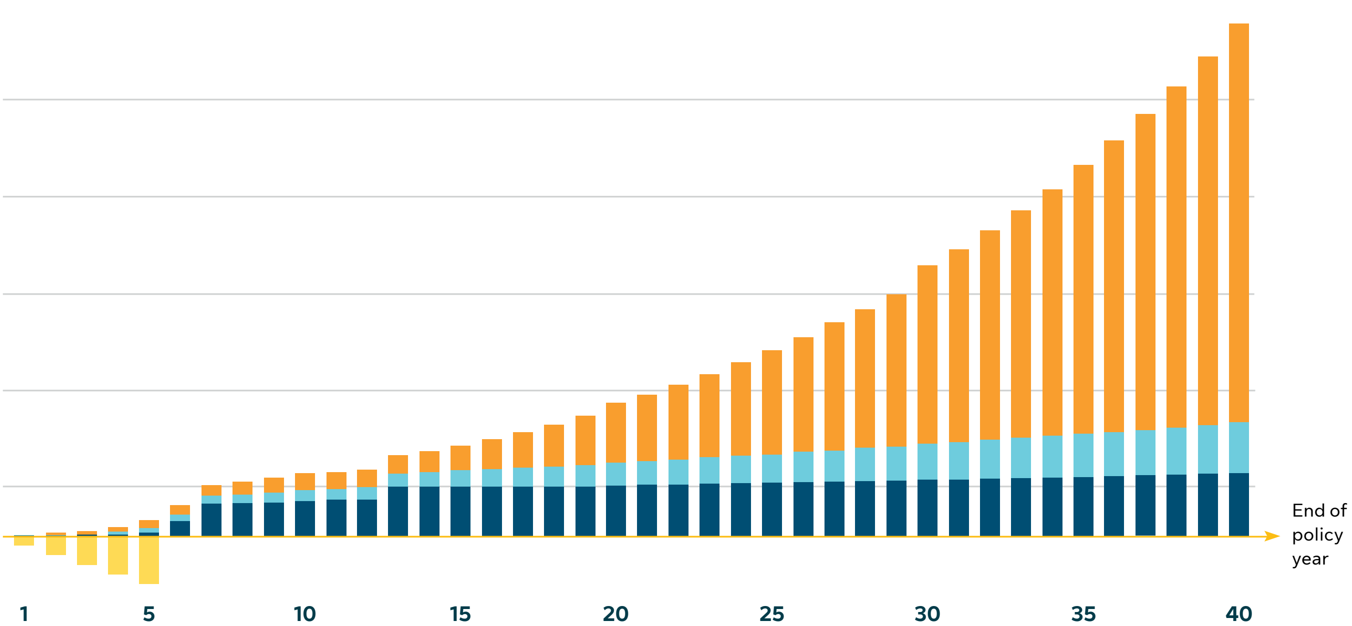
2 Reversionary Bonus and Terminal Bonus are non-guaranteed and are determined in accordance with the rules set out by Sun Life Hong Kong Limited ("Sun Life HK") from time to time. The Reversionary Bonus and Terminal Bonus may vary based on the performance of a number of experience factors, with the investment return normally being the main determinant. Other factors include, but not limited to, claims experience, policy expenses, taxes, and policy owner persistency experience.

3 Designated Insured means the insured on whose death the Death Benefit is payable. If your chosen coverage is Single Life, the Designated Insured is the insured. If your chosen coverage is Joint Life, the Designated Insured is the last surviving insured.

Projected Total Surrender Value for SunJoy Global Insurance Plan II (2-Pay) in USD



Projected Total Surrender Value for SunJoy Global Insurance Plan II (5-Pay) in USD



Total premiums paid during the premium payment term

Guaranteed Cash Value

Non-guaranteed cash value of accumulated Reversionary Bonus

Non-guaranteed cash value of Terminal Bonus

The above diagrams showing the projected total Surrender Value at the time of surrender are illustrative examples only. The actual cash values of the accumulated Reversionary Bonus and Terminal Bonus may be higher or lower, or may be zero under some circumstances. The projected total Surrender Value as illustrated above is subject to a cap equivalent to total internal rate of returns of 6.5% p.a., whereas the non-guaranteed portion of Death Benefit will be adjusted accordingly. For details, please refer to Bonus Philosophy under Important Information. If you want a proposal that fits your needs, please contact your Advisor.

2. Currency change between six policy currencies

Freely change your policy currency and accumulate wealth in United States Dollar (USD), Canadian Dollar (CAD), British Pound Sterling (GBP), Renminbi (RMB), Australian Dollar (AUD) or Hong Kong Dollar (HKD)

Whether you are preparing an overseas education fund or planning to retire abroad, you can apply to change the policy currency between USD, CAD, GBP, RMB, AUD or HKD through the Currency Change Option[4].

What happens to your policy values after you exercise the Currency Change Option?

Existing total cash value and total premiums due and paid

will be converted to your newly chosen policy currency solely based on the prevailing market-based exchange rate determined by us.

Any amount in the Value Lock-in Account will be also converted to your newly chosen policy currency solely based on the prevailing market-based exchange rate determined by us.

The Guaranteed Cash Value, the non-guaranteed bonuses and any future premiums after currency change will be determined in the same way as if getting a **SunJoy Global Insurance Plan II** policy denominated in the new currency issued in the same year.

After currency change, the total cash value mix of the Guaranteed Cash Value and non-guaranteed bonuses may be affected.

Details you should know

- You may apply to exercise the Currency Change Option once per policy year, starting from the third policy anniversary. All applications will be subject to our approval at its sole and absolute discretion, and fulfillment of conditions stated in the Policy Document.
- Once your request is approved, it cannot be withdrawn or changed.
- Exercising the Currency Change Option may increase or decrease the Guaranteed Cash Value and non-guaranteed bonuses.

Remark:

4 Upon approval of the currency change, the policy year, policy owner and insured(s) will remain unchanged. The Notional Amount after the Currency Change Option is exercised cannot be less than the minimum amount requirement as required by the then current administrative rules.

3. Premium relief features

Ease your financial burdens during challenging periods by deferring or waiving future premiums if mishap happens

To protect you in case life takes an unexpected turn, **SunJoy Global Insurance Plan II** offers a Premium Holiday Option[5] as well as premium waiver benefits. These are available for 5-Pay policies only.

Premium Holiday Option

On or after the second policy anniversary, as long as your policy does not have any outstanding loan, you can apply to suspend premium payment ("Premium Holiday") for one year while the policy is in force. The Premium Holiday will start right away on the premium due date immediately following our approval. Meanwhile, your policy will remain in force during the Premium Holiday.

It can be taken for a maximum of two years consecutively or separately. On each separate selection, the Premium Holiday will run in one full year.

Waiver of Premium Benefit[6]

We will waive future premiums if the insured, who is also the policy owner, is diagnosed as suffering from Total Permanent Disability due to Injury or Sickness before age 70.

Payor Benefit[7]

We will waive future premiums if the policy owner, who is not the insured, passes away or is diagnosed as suffering from Total Permanent Disability before age 70 due to Injury or Sickness.

Remarks:

5 All Premium Holiday applications are subject to our approval. Once a Premium Holiday has been approved by us, we will not declare any face value and cash value of the Reversionary Bonus under your policy. The Guaranteed Cash Value and any face value and cash value of the Reversionary Bonus that accumulated under your policy will remain at the level immediately before the Premium Holiday Period began.

6 To be eligible for the Waiver of Premium Benefit, you must also meet the following requirement: the age of the insured (for Single Life policies) or the age of each insured (for Joint Life policies) is between ages 18 and 65 on the latest date of the following: the issue date, effective date of change of policy owner, effective date of the Change of Insured, effective date of Change of Coverage (only applicable for Joint Life policies) or the Continuation Option effective date.

7 To be eligible for the Payor Benefit, you must also meet the following requirements:

a. the age of the policy owner is 65 or below on the latest date of the following: the issue date, effective date of change of policy owner or the Continuation Option effective date; and

b. the age of the insured (for Single Life policies) or at least the age of one of the insureds (for Joint Life policies) is below age 18 on the latest date of the following: the issue date, effective date of change of policy owner, effective date of the Change of Insured, effective date of Change of Coverage (only applicable for Joint Life policies) or the Continuation Option effective date.

Details you should know

- Premium Holiday Option, Waiver of Premium Benefit and Payor Benefit are subject to our then current administrative rules and approval.
- Currency Change Option cannot be exercised during Premium Holiday.
- Only Waiver of Premium Benefit, Payor Benefit or Waiver of Premium for the Beneficiary under Continuation Option may become payable for any **SunJoy Global Insurance Plan II** policy.
- When Waiver of Premium Benefit, Payor Benefit or Waiver of Premium for the Beneficiary under Continuation Option becomes payable, we will immediately waive future premiums until the end of the premium payment term, up to a maximum amount[8] of USD200,000 / CAD240,000 / GBP140,000 / RMB1,400,000 / AUD300,000 / HKD1,600,000.
- Both Waiver of Premium Benefit and Payor Benefit have a 2-year waiting period[9] if the Total Permanent Disability or death (only applicable for Payor Benefit) is due to Sickness, while there is no waiting period if the Total Permanent Disability or death (only applicable for Payor Benefit) is due to Injury.

Remarks:

8 The maximum amount applies to all SunJoy Global Insurance Plan II policies and any other products with the same Waiver of Premium Benefit, Payor Benefit and Waiver of Premium for the Beneficiary under Continuation Option that we issue to the same policy owner. After the waived premium of the basic plan reaches the maximum amount, the policy owner should pay the remaining premium. Otherwise, the automatic premium loan will take effect, or the policy will be terminated.

9 The 2-year waiting period counts from the latest of the following: the issue date, last reinstatement date of the basic plan, effective date of change of policy owner, effective date of the Change of Coverage, effective date of the Change of Insured, or Continuation Option Effective Date (applicable to Payor Benefit only). We will not pay any Waiver of Premium Benefit or Payor Benefit under the existence of any pre-existing conditions.

4. Incapacity safety net

Appoint a family member to file a claim for you in case you are unable to do so

Through the Incapacity Benefit[10], you can appoint a family member as the Incapacity Benefit Recipient so he or she can file a claim if you are diagnosed as a Mentally Incapacitated Person or with Coma[11], Major Head Trauma[12] or Paralysis[13]. That way, your family can quickly make a claim against your policy in the event of an emergency.

How does it work?

You may choose an Incapacity Benefit Percentage of 25%, 50%, 75%[1], or 100% of the Total Cash Value.

If the Incapacity Benefit Recipient makes a claim and it is approved, we will pay:

The amount payable of Incapacity Benefit[14] = **Incapacity Benefit Percentage** × **Total Cash Value on the date of claim approval** − **Any loans with interest***

*Only applicable if the Incapacity Benefit Percentage is 100%.

If you have opted for an Incapacity Benefit Percentage of 25%, 50% or 75%, after we pay out the Incapacity Benefit, any Total Cash Value remaining in your policy will continue to accumulate, ensuring your plans for the future remain protected.

Remarks:

10 The irrevocable beneficiary(ies) (if any) and the assignee (if any) must agree in writing to the requested designation of
   a. the Incapacity Benefit Recipient; and
   b. the Incapacity Benefit Percentage.
   Any existing Incapacity Benefit Recipient will be automatically revoked when
   a. you designate a new Incapacity Benefit Recipient and your request is approved by us;
   b. the policy owner is changed;
   c. Sun Life HK has been notified that there is a guardian or committee appointed under the Mental Health Ordinance (Cap. 136 Laws of Hong Kong SAR) (or if there is a guardian or committee appointed under similar laws in another jurisdiction); or
   d. Sun Life HK has been notified that the policy owner has an enduring power of attorney covering the policy.
   In the event that there is a dispute between the Incapacity Benefit Recipient and any other person, including but not limited to the insured's guardian, committee, attorney, beneficiary(ies), assignee or in our reasonable belief that there is such a dispute, Sun Life HK reserves the right to withhold the payment of the Incapacity Benefit until such dispute is resolved.

11 Coma means a state of unconsciousness with no reaction to external stimuli or internal needs persisting continuously with the use of life support systems for a period of at least one week and resulting in a neurological deficit, which in our medical officer's opinion is of a permanent nature.

12 Major Head Trauma means major trauma to the head with disturbance of the brain function confirmed by definite diagnosis by a consultant neurologist acceptable to us. The disturbance must result in a permanent bedridden situation or the inability to perform without assistance three or more Activities of Daily Living.

13 Paralysis means permanent loss of muscular power of both arms or both legs due to the disorder of the brain and nervous system and confirmed by a Specialist in the relevant medical field.

14 The Notional Amount of the basic plan cannot be less than the minimum amount as required by the then current administrative rules and the amount available for a loan cannot be less than zero upon payment of Incapacity Benefit, and the actual amount of Incapacity Benefit may be less than the amount payable. When an automatic partial surrender is triggered in the course of payment of Incapacity Benefit, the Notional Amount, Guaranteed Cash Value, future declaration of Reversionary Bonus and Terminal Bonus, and the total premiums due and paid for the basic plan will be reduced accordingly.

Details you should know

- You can make an application to change the Incapacity Benefit Recipient and Incapacity Benefit Percentage. Applications are subject to our approval.
- The proposed Incapacity Benefit Recipient must be aged 18 or above.
- Mentally Incapacitated Person means a person who is incapable, by reason of mental incapacity, of managing and administering his / her property and affairs. The diagnosis of mental incapacity must be given by a Registered Medical Practitioner who is a psychiatric specialist having special experience in the diagnosis of mental incapacity.
- Once we pay out 100% of the Total Cash Value under this benefit, your policy will terminate.
- If you have opted for an Incapacity Benefit Percentage of 25%, 50% or 75%, the Incapacity Benefit will be paid by withdrawing from the amount in the Value Lock-in Account (if any) first; then the cash value of the accumulated Reversionary Bonus. Any remaining balance of the Incapacity Benefit will be deducted from the Guaranteed Cash Value and the cash value of Terminal Bonus, which in turn will reduce the Notional Amount of the policy and be deemed as partial surrender and will also reduce the long-term value of the policy.

5. Access your withdrawals overseas

Easily transfer to overseas bank accounts with the Overseas Transfer Service

To add convenience to fulfill your financial plans, we have the flexible Overseas Transfer Service[15] which enables you to transfer your policy withdrawals to your own overseas bank account. We will waive the bank charges of such remittance once per year.

Details you should know

- If the currency of your overseas bank account is different from the policy currency, remittances may be subject to an exchange rate determined by third-party banks and service providers and it will be borne by the policy owner.
- This service may not be available in some countries or regions. Please check with your local bank.

Remark:

15 The Overseas Transfer Service is an administrative service provided by the third-party banks / service providers. This service is not guaranteed, and we may amend or terminate this service without advance notice. The provision of the Overseas Transfer Service shall be subject to applicable laws, regulations and guidelines from regulatory authorities of the relevant jurisdictions. We are not responsible for any act, negligence or failure to act on the part of the relevant third-party banks / service providers. We will not be liable for any loss or damage, costs or other expenses whatsoever and howsoever, directly or indirectly, caused by, arising from or in connection with the service.

6. Extra support in case of an accident

Protecting you against accident with a boost in benefit amount with Accidental Caring Plus Benefit

Accidental Caring Plus Benefit

To help you adjust after a life-changing accident, the first-in-market Accidental Caring Plus Benefit[16] will pay up to 1,000% of the Notional Amount of the basic plan (which is equivalent to total annual premiums) if a doctor diagnoses the insured as suffering from Loss of Independent Existence due to an Accident[17].

What does Loss of Independent Existence mean?

It means due to Accident causing an Injury, a diagnosis of the total / complete inability to perform at least three Activities of Daily Living even with the aid of special equipment, requiring the physical assistance of another person throughout the entire Activities of Daily Living for a continuous period of at least six months.

Activities of Daily Living include:

- Bathing
- Dressing
- Using the lavatory
- Eating
- Moving in or out of a bed or a chair

Details you should know

- The Accidental Caring Plus Benefit can be claimed not more than 1,000% of the Notional Amount of the basic plan, and up to a maximum of USD1,250,000 / CAD1,500,000 / GBP875,000 / RMB8,750,000 / AUD1,875,000 / HKD10,000,000 per life for the insured[18].
- For Single Life policies, the Accidental Caring Plus Benefit will pay up to 1,000% of the Notional Amount if the insured is between the ages of 18 and 65 and a doctor diagnoses the insured as suffering from Loss of Independent Existence due to an Accident.
- For Joint Life policies, the Accidental Caring Plus Benefit will pay up to 500% of the Notional Amount if any one of the insureds is between the ages of 18 and 65 and a doctor diagnoses the insured as suffering from Loss of Independent Existence due to an Accident.
- There is no waiting period for this benefit.

Remarks:

16 The feature's "First-in-market" statement is based on a comparison with other savings plans for new Composite and Long-Term Businesses as identified in the Register of Authorized Insurers by Insurance Authority as of December 31, 2022.

17 The accident must occur while the basic plan is in effect, and any condition resulting from the Loss of Independent Existence must first occur after the latest of the following: the issue date, last reinstatement date of the basic plan, effective date of the Change of Insured, effective date of the Change of Coverage or Continuation Option Effective Date.

18 The maximum applies to all SunJoy Global Insurance Plan II policies and any other products with the same Accidental Caring Plus Benefit issued by us and covering the same insured.

7. Lock-in your policy values

Enjoy greater certainty over potential gains

Your policy has a Value Lock-in Account. By exercising the Value Lock-in Option[19], you can apply to transfer a portion of the value of your policy into your Value Lock-in Account and accumulate at a non-guaranteed interest rate we determine from time to time for greater certainty. Each time you exercise this option, you can choose a Lock-in Percentage of 10%-50% of the value of your policy.

Details you should know

- You can exercise the Value Lock-in Option starting from the fifth policy anniversary.
- You can exercise this option up to a maximum aggregate Lock-in Percentage of 50% per policy year.
- Once your request is approved, it cannot be withdrawn or changed.
- This option cannot be exercised if the policy is assigned or has any outstanding loan.
- Each time you exercise the Value Lock-in Option, your policy's Notional Amount, Guaranteed Cash Value, future declarations of non-guaranteed bonuses and total premiums paid will be proportionally reduced according to the Lock-in Percentage.

Remark:

19 The Notional Amount after the Value Lock-in Option is exercised cannot be less than the minimum amount requirement.

8. Flexible ways for legacy planning

Change the insured, or swap between a Single Life or Joint Life policy

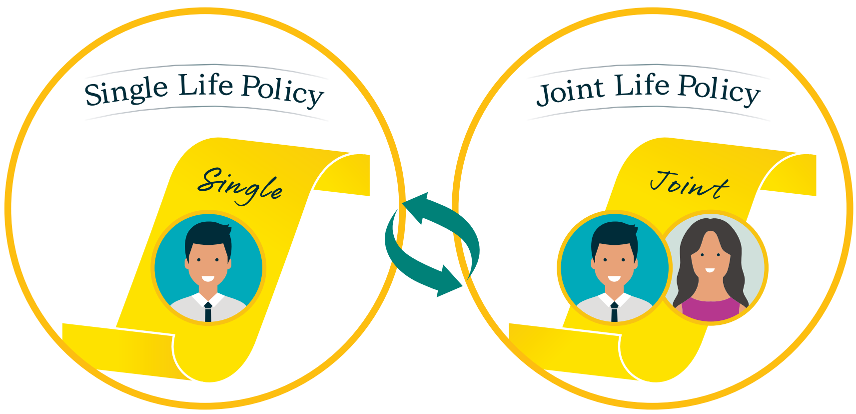
SunJoy Global Insurance Plan II can cover one insured (Single Life policy) or two insureds (Joint Life policy). A Joint Life policy ensures that your policy endures even if one insured passes away unexpectedly. With the Change of Coverage Option and Change of Insured Option, you can pass down your legacy with ease and flexibility.

Change of Coverage Option

You can apply to change your policy from a Single Life policy to a Joint Life policy and vice versa as many times as you need.

Change of Insured Option

As long as at least one insured is still living, you can apply to change the insured(s) as many times as you need.



Details you should know

- The Change of Coverage Option and Change of Insured Option are subject to our approval.
- All New Insureds must have insurable interest with the then policy owner and may be subject to our underwriting approval.

9. Hassle-free inheritance allocation

Continued wealth accumulation and last through generations

Unlike other wealth transfer arrangements, **SunJoy Global Insurance Plan II** offers options that enable you to seamlessly transfer your wealth without added fees.

Policy Split Option[20]

Split your Original Policy into two or more new policies to spread your legacy seamlessly among your loved ones. You can exercise this option once per policy year, starting from the third policy anniversary.

Continuation Option[21,22]

Instead of receiving a lump-sum payment for Death Benefit, you can choose to pass down your policy so your wealth can continue accumulating, even if the Designated Insured passes away unexpectedly.

Upon the death of the Designated Insured, the Original Policy will terminate, and a New Policy will be formed with the beneficiary as the New Policy Owner (if applicable) and New Insured.

This is one of the Death Benefit Settlement Options. For details, please refer to the next section.

What's more

Waiver of Premium for the Beneficiary under Continuation Option[23] (available for 5-Pay policies only)

If Continuation Option is chosen as Death Benefit Settlement Option, in the event that the policy owner passes away due to Injury or Sickness before age 70 and the Designated Insured also passes away[24], and the beneficiary, who is under age 18, becomes the New Insured with his / her legal guardian becoming the New Policy Owner, we will waive future premiums.

Remarks:

20 The application for Policy Split Option can be made once per policy year only. Upon approval of a Policy Split, the policy year, policy currency, policy owner, and insured(s) of the Split Policies will be the same as the Original Policy. No cooling-off period is available for Split Policies. The Notional Amount of Split Policies cannot be less than the minimum amount requirement. An application for a Policy Split cannot be withdrawn or changed once the Policy Split is approved.

21 If this option is selected, the beneficiary must be a living individual.

22 Requests are subject to our approval. The New Policy will take effect from the Continuation Option Effective Date.
- a. The Policy Date and the policy year of the New Policy will be the same as the Original Policy.
- b. The Notional Amount, total premiums due and paid, outstanding amount of any loans and interest, and the policy values of the Original Policy, including Guaranteed Cash Value, accumulated Reversionary Bonus (if any), Terminal Bonus (if any) and the amount in the Value Lock-in Account (if any) will be allocated to the New Policy according to the designated percentage to the corresponding beneficiary according to your instructions.
- c. There is no cooling-off period for the New Policy, and
- d. For the purpose of counting the applicable period under the Incontestability provision, the relevant period will commence from the Continuation Option Effective Date for the New Insured.

23 To be eligible for the Waiver of Premium for the Beneficiary under Continuation Option, you must also meet the following requirements:
- a. The Age of the New Insured is under 18 on the Continuation Option Effective Date of the New Policy; and
- b. The Age of the Policy Owner of the Original Policy is 65 or below on the Issue Date, the effective date of change of Policy Owner or the Continuation Option Effective Date of the Original Policy, whichever is latest; and
- c. The Policy Owner of the Original Policy dies due to Injury or Sickness before he / she has attained the age of 70; and
- d. no payment of Waiver of Premium Benefit or Payor Benefit has been made under the Original Policy.

We will not pay any claims of Waiver of Premium for the Beneficiary under the Continuation Option directly caused by or resulting from a condition of the Policy Owner of the Original Policy which any medical advice, Diagnosis, care or treatment was recommended or received before (whichever is the latest of the following):
- a. the Issue Date of the Original Policy;
- b. the last reinstatement date of the Original Policy;
- c. the last Effective date of the Change of Policy Owner of the Original Policy; or
- d. the Continuation Option Effective Date of the Original Policy.

24 The beneficiary will become both the New Insured and the New Policy Owner if
- a. the Designated Insured who is also the policy owner has died; or
- b. the Designated Insured is not the policy owner, and the policy owner and the Designated Insured die at the same time; or
- c. the policy owner dies within 14 days after the death of the Designated Insured.

Details you should know

- Waiver of Premium for the Beneficiary under Continuation Option is subject to our then current administrative rules and approval.
- Only Waiver of Premium Benefit, Payor Benefit or Waiver of Premium for the Beneficiary under Continuation Option may become payable for any **SunJoy Global Insurance Plan II** policy.
- When Waiver of Premium Benefit, Payor Benefit or Waiver of Premium for the Beneficiary under Continuation Option becomes payable, we will immediately waive future premiums until the end of the premium payment term, up to a maximum amount of USD200,000 / CAD240,000 / GBP140,000 / RMB1,400,000 / AUD300,000 / HKD1,600,000.
- Waiver of Premium for the Beneficiary under Continuation Option have a 2-year waiting period[25] if the death is due to Sickness, while there is no waiting period if the death is due to Injury.

Remark:
25 The 2-year waiting period counts from the latest of the following: the issue date, last reinstatement date of the Original Policy, effective date of change of policy owner of the Original Policy, or Continuation Option Effective Date of the Original Policy. We will not pay any Waiver of Premium for the Beneficiary under Continuation Option under the existence of any pre-existing conditions.

10. Comprehensive Death Benefit Settlement Options

Design the best payout pattern or continue the policy

SunJoy Global Insurance Plan II allows you to design how your wealth is passed on to each beneficiary according to their needs and life stage with our Flexible Options[26] or you can pass on your wealth in the form of a new policy.

Option A: Flexible Options

Instead of choosing from preset settlement options, you may design your own payout pattern of Death Benefit for each of the beneficiary, by mix and match of below choices:

Decide to put the whole portion of death benefit into one payout pattern or separate it into two portions for two payout patterns

Full payment OR **Partial payment**

Decide when to payout

Immediate payment: upon death of the Designated Insured

OR

Deferred payment: to designated age of beneficiary OR designated years after the death of the Designated Insured

Decide how to payout

In a lump sum

OR

By installments: Level installments OR Increasing installments; Monthly installments OR Annual installments

Optional **Designate life events to payout a designated percentage of Death Benefit in a lump sum**

Payout designated percentage upon designated life event[27] happen to the beneficiary, for example:

- Graduating from university
- Getting married
- Giving birth / Adoption of a child

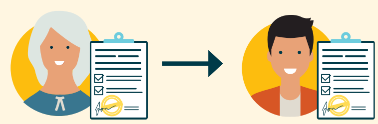
Remarks:

26 Please see the relevant leaflet and prescribed form for more details on your rights and the restrictions applicable to the Flexible Options.

27 Upon beneficiary experiences the life event designated by the policy owner in our prescribed form, a designated percentage will be paid to the beneficiary in lump-sum payment.

Option B: Continuation Option

Upon the death of the Designated Insured, the Original Policy will terminate, and a New Policy will be formed with the beneficiary as the New Policy Owner (if applicable) and New Insured



Payout pattern examples

Partial payment by level monthly installments until the beneficiary reaches certain age

+

Partial payment in a lump sum deferred to designated age of beneficiary

Full payment by increasing annual installments for 20 years

+

Pre-selected life event(s) to pay out designated percentage of Death Benefit in a lump sum

11. Protection for your policy

Designate Contingent Policy Owner and Interim Policy Owner after policy issuance to ensure your policy endures for generations

After policy issuance, you can exercise the Designation of Contingent Policy Owner Option[28], you can ensure designated family member becomes the New Policy Owner should the current policy owner pass away unexpectedly. For additional certainty, you may designate an Interim Policy Owner[29] to hold the policy on behalf of the Contingent Policy Owner until he / she attains the designated age or the designated date is reached. That way, you can rest assured your policy is well taken care of.

Remarks:

28 This is an administrative arrangement and is not part of the product features. Please see the relevant leaflet and prescribed form for more details on your rights and the restrictions applicable to the designation of Contingent Policy Owner.

29 This is an administrative arrangement and is not part of the product features. Please see the relevant leaflet and prescribed form for more details on your rights and the restrictions applicable to the designation of Interim Policy Owner for the Contingent Policy Owner.

Case study 1

Flexibility to achieve different goals at different life stages

How did SunJoy Global Insurance Plan II help Mr. A?

It provided a stable income when his business was in trouble, supported his retirement, and create a legacy for the next generation.

SunJoy Global Insurance Plan II

Mr. A
Age 30

Annual Premium: USD70,000
Total premiums paid / Notional Amount: USD350,000
Premium payment term: 5 years

Mr. A runs a business supplying imported goods to local retailers. Given the uncertain business environment, he worries about earning enough to support his family. He also has a young daughter and wants to ensure that she will receive support beyond his lifetime. At age 30, he decides to take up **SunJoy Global Insurance Plan II (5-Pay)**.

Year 1: Mr. A purchases **SunJoy Global Insurance Plan II (5-Pay)**.

Year 5: Mr. A finishes paying all premiums.

Year 8: As business challenges intensify, Mr. A begins to make a withdrawal equivalent to 8%[1] of his Total Premium Paid annually to support his family's living expenses.

Annual Withdrawals **USD28,000**

Year 30: After years of hard work, Mr. A's business has flourished. He decides to retire, and his daughter takes over the family business.

He continues to make annual withdrawals from his policy to support a comfortable retirement with his wife.

Annual Withdrawals **USD28,000**

Year 35: Mr. A's daughter welcomes a son. As a proud father and grandfather, Mr. A adds his daughter and grandson to his policy as a beneficiary.

Year 55: Mr. A passes away, followed shortly by his wife. He had chosen Continuation Option[30] before his death for his daughter and grandson. This option triggers policy split automatically and immediately split Mr. A's policy into two, with his daughter and grandson being the policy owner and insured of their own polices.

His daughter, who continues to run the family business, decides to withdraw from her policy to help support business expenses.

His grandson, who is still a university student, will continue to accumulate wealth in his policy.

Remarks:

1 Any withdrawal which exceeds the total of the remaining balance of cash value of accumulated Reversionary Bonus and the value in the Value Lock-in Account will be deducted from the Guaranteed Cash Value and the cash value of Terminal Bonus, which in turn will reduce the Notional Amount of the policy and be deemed as partial surrender and will also reduce the long-term value of the policy.

30 Any request for exercising the Continuation Option is subject to the prescribed condition set out in the policy provisions being fulfilled, the then current administrative rules, underwriting rules, any other requirements and the approval of Sun Life HK.

The above diagram is for illustrative purposes only. All figures shown in the case are rounded to the nearest whole number. **The projected withdrawal amounts and returns stated in the example are based on Sun Life HK's bonus scales determined under current assumed investment return and are not guaranteed.** The actual amounts of the cash value and face value of accumulated Reversionary Bonus and cash value and face value of Terminal Bonus payable may be higher or lower than the above illustrated figures. Under some circumstances, the actual amounts of these bonuses may be zero. The Reversionary Bonus and Terminal Bonus may vary based on the performance of a number of experience factors, with the investment return normally being the main determinant. Other factors include, but not limited to, claim experience, policy expenses, taxes and policy owner persistency experience. For details, please refer to the section on Bonus Philosophy under Important Information.

SunJoy Global Insurance Plan II

Case study 2

Supporting different dreams in different countries and providing lasting support

How did SunJoy Global Insurance Plan II help Mr. B?

It enabled him to support his children's education in different currencies and provided a secure retirement for himself and his wife.

Mr. B
Age 35

Annual Premium: USD100,000
Total premiums paid / Notional Amount: USD200,000
Premium payment term: 2 years

Mr. B is a loving father who wishes to send his two children abroad for university. He is currently in good financial standing, but he understands that the market is always fluctuating. To ensure he will have enough when the time comes, he decides to take up **SunJoy Global Insurance Plan II (2-Pay)** at age 35.

Year 1

Mr. B purchases **SunJoy Global Insurance Plan II (2-Pay)**.

Year 2

Mr. B finishes paying all premiums.

Year 8

Mr. B's son turns 18 and decides to go to university in Canada. His daughter is only 15, but he knows she has her heart set on attending university in England. Mr.B therefore splits his policy into three new policies[31].

First new policy:
Mr. B changes the policy currency to CAD[31,32]. He begins making annual withdrawals[1] to support his son's education expenses in Canada.

Second new policy:
Mr. B changes the policy currency to GBP[31,33] in anticipation of his daughter's move to the UK.

Third new policy:
Mr. B keeps the policy currency as USD.

Year 11

Mr. B's daughter is accepted at a university in England. He begins making annual withdrawals[1] from his GBP policy to support her education expenses there.

Year 15

Mr. B's son decides to remain in Canada and start a business there. Mr. B transfers ownership of his CAD policy to his son and makes his son the New Insured of that policy[31]. The CAD policy continues to accumulate wealth, providing support to Mr. B's son on his new endeavor.

Year 30

Mr. B retires.
He wants secure stable retirement savings, so he exercises the Value Lock-in Option[31] on his USD policy and chooses a Lock-in Percentage of 50%.

He begins withdrawing USD7,100 from his Value Lock-in Account at the end of each policy year to help support a comfortable retirement for himself and his wife.

Year 32

His daughter welcomes a son. He transfers ownership of his GBP policy to his daughter and makes her the New Insured of that policy[31], so she and her family can enjoy lasting support.

Year 50

Mr. B passes away. A death benefit is paid in installments to his wife until she reaches age 85, at which point she receives the remainder in a lump sum to support her medical expenses.

Remarks:

1 Any withdrawal which exceeds the total of the remaining balance of cash value of accumulated Reversionary Bonus and the value in the Value Lock-in Account will be deducted from the Guaranteed Cash Value and the cash value of Terminal Bonus, which in turn will reduce the Notional Amount of the policy and be deemed as partial surrender and will also reduce the long-term value of the policy.

31 Any request for exercising the Policy Split Option, Currency Change Option, Value Lock-in Option, Change of Insured Option or change of policy owner is subject to the prescribed condition set out in the policy provisions being fulfilled, the then current administrative rules, underwriting rules, any other requirements and the approval of Sun Life HK.

32 The figures assume that USD to CAD exchange rate at the time of exercising the Currency Change Option is USD1:CAD1.3.

33 The figures assume that USD to GBP exchange rate at the time of exercising the Currency Change Option is USD1:GBP0.76.

The above diagram is for illustrative purposes only. All figures shown in the case are rounded to the nearest whole number. **The projected withdrawal amounts and returns stated in the example are based on Sun Life HK's bonus scales determined under current assumed investment return and are not guaranteed.** The actual amounts of the cash value and face value of accumulated Reversionary Bonus and cash value and face value of Terminal Bonus payable may be higher or lower than the above illustrated figures. Under some circumstances, the actual amounts of these bonuses may be zero. The Reversionary Bonus and Terminal Bonus may vary based on the performance of a number of experience factors, with the investment return normally being the main determinant. Other factors include, but not limited to, claim experience, policy expenses, taxes and policy owner persistency experience. For details, please refer to the section on Bonus Philosophy under Important Information.

Key product information

Plan	SunJoy Global Insurance Plan II	
Premium Payment Term	2 years	5 years
Minimum Annual Premium	USD15,000 / CAD18,000 / GBP10,500 / RMB105,000 / AUD22,500 / HKD120,000	USD3,000 / CAD3,600 / GBP2,100 / RMB21,000 / AUD4,500 / HKD24,000
Issue Age	Age 0-80	Age 0-75
Currency	USD / CAD / GBP / RMB / AUD / HKD	
Benefit Term	Whole life of the current insured (for Single Life) or the current younger insured (for Joint Life)	
Premium Payment Mode	Annually / Semi-annually / Monthly	
Premium Structure	Premium is level and guaranteed, calculated based on the Notional Amount	
Surrender Value	Guaranteed Cash Value + any cash value of accumulated Reversionary Bonus + any cash value of Terminal Bonus + any amount in the Value Lock-in Account − the amount of any loans with interest	
Death Benefit	The higher of: 105% of total premiums due and paid − any cash value of accumulated Reversionary Bonus withdrawn or Guaranteed Cash Value on the date of death of the Designated Insured + any face value of accumulated Reversionary Bonus + any face value of Terminal Bonus + any amount in the Value Lock-in Account − the amount of any loans with interest	